



Lexmark



An historical leader in document creation unlocks the true power of PeopleSoft.

Since 1991, Lexmark has been a leader in imaging and output solutions that help people and organizations improve process and reduce costs. As technology has evolved, so has the company. Today, the company creates enterprise software, hardware and services that remove the inefficiencies of information silos and disconnected processes, connecting people to the information they need at the moment they need it. Lexmark turned to Ciber for help with modernizing the integration between its transcript solution and PeopleSoft Campus Solutions application.

Freedom from an outdated solution

Lexmark was looking for a partner that would be able to deliver a simple, scalable, maintainable integration between its transcript solution and PeopleSoft Campus Solutions from Oracle. As a technological leader in the document upload and download industry, providing their existing and potential clients an integration system that was compatible with the most current PeopleSoft Campus Solutions technology was paramount for Lexmark.

Lexmark needed a partner who could provide PeopleSoft integration expertise and be counted on to deliver precise solutions. Ciber had the chance to add crucial value as a reliable partner who could ensure Lexmark's success and contribute to its ongoing positive reputation.

Two complementary partners create a singular, powerful solution

As the 2015 Lexmark EMEA partner of the year in the UK and a leading member of the Lexmark Global Partner Program, Ciber was tapped for our higher education Oracle integration expertise. The Ciber team analyzed Lexmark's requirements and saw that we could leverage the out-of-the-box capabilities built into PeopleSoft, and we could also pre-package it to provide Lexmark with a fixed-price, easy to implement, solution they could offer clients.

Ciber worked closely with the client to develop a strong base package connector that creates seamless integration between Oracle's PeopleSoft Campus Solutions software

and Lexmark's Perceptive Content and Perceptive Intelligent Capture for Transcripts applications. As part of our solution, the Ciber Oracle Managed Services team provides the PeopleSoft development infrastructure, which keeps Lexmark from having to assign additional workload to a busy internal team and leverage Ciber's extensive PeopleSoft expertise. Furthermore, the final solution was packaged in a way that allows Lexmark to demonstrate it directly from their sales demo server.

Based on the effectiveness of this integration, Lexmark asked us to also build a native PeopleSoft document uploader/downloader that would seamlessly integrate with their content server without their having to log in to another system. Ciber's innovative Oracle User Experience team crafted a solution that maximizes PeopleSoft's capabilities for secure data exchange with external systems. This gives users direct access to documents right from the PeopleSoft interface.

Lexmark has also enlisted Ciber as an engagement partner, which allows them to focus on their areas of expertise while leveraging Ciber's vast PeopleSoft integration knowledge.

A complete, powerful solution with plug-in simplicity

With a new, more powerful way to integrate their industry leading document processing solutions into Oracle's PeopleSoft Campus Solutions, Lexmark has increased its value as a solution provider for higher education.

Rather than selling a custom development option, Lexmark can now offer easy-to-use document processing that features

simple, plug-in integration with PeopleSoft Campus Solutions. Their new solution improves the user experience by digitizing and automating transcript capture and load. It also allows users to access their documents from within PeopleSoft rather than opening and logging on to a new application. This helps colleges and universities establish a competitive advantage around streamlined processes, accelerated decision-making and greater productivity using fewer resources.

Engaging Ciber as a fulfillment partner, rounds out the Lexmark offering and creates a total solution in which its customers can have total confidence.

About Ciber

Ciber is a global IT consulting company with approximately 5,500 employees in North America, Europe and Asia/Pacific. Ciber partners with organizations to develop technology strategies and solutions that deliver tangible business value. Founded in 1974, the company trades on the New York Stock Exchange (NYSE: CBR).

